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## THE PRLCTTCCLL NLRSERYIIIN.

A IEADE JOUELNAI
Vol. 2.
Huntsville, Ala., February, 1894.
No. 2


To Nurserymen, Florists and Seedsmen.

## MELVIN HAINES <br> COLLECTOR OF <br> NATIVE AMERICAII TREE SEEDS.

I have a few hundred pounds of fresh and pure

## White Pine Seed.

## Also a limited Quantity of Balsam Fir

All clean and first class. If you want any, write for free sample and prices, stating quantity desired. Address

MELVIN HAINES,
(422)

SAWyer, Wisconsin

## SPRING SURPLUS

## To the Trade Only.

Plums, 2 yrs., $3 / 4$ and up, 1 cl on Peach........ 7c
$\underset{\text { Prunus Simoni......................... }}{\text { Lightgrade, } 4-5 \mathrm{ft} \text {. }}$
". " Lightgrade, $4-5 \mathrm{ft}$. Nice trees.. Apricots, 2 yrs . on Peach, 4-6 ft. Handsome

2 yrs. on peach, $31 / 2-5 \mathrm{ft}$. 1 cl ....... Catalpa Speciosa $8-10 \mathrm{ft}$. Very fine........... 1 Linden. English, 8-10 feet. Stocky Horse Chestnut Eng. 8 feet. Clean stock .... 40 c Cydonia Japonica, ${ }_{6} 8-24$ inch, transplanted.. 3
Lilac, Purple 4 feet, White 2 feet, Var. Leaf Wigelia 3 feet
Deutzia Crenata, Dtz. Pride of Rochester, Red Branched Dogwood, Forsythia, Syringa, Spirea Aurea Sp. Billardi, Sp. Revesii, Sp. Areafolia, Snowberry Red \& White, Weigelia Amabalis, 3 to 4 feet $\qquad$
Roses. 1 year Buds of Madam Plantier...... 3c
Paul Neyron, Red and Pink Moss.
John Hopper, La Reine, Magna Charta,
Adelaide Moss
Multifiora, pink climber, 2 years, $3-4$ ft...
Trade List Free.
Flemer \& Felm1y, ROSㅍT․ N. $ฐ$.
(21)

## HEADQUARTERS

FOR NORTHERN GROWN

# Apple Seedlings. 

Both American and French.
Also make a specialty of putting up IRON CLAD variaties of APPLE GRAFTS.

Prices to suit the times. Address

## PIERCE BECHTLE,

Lemars, IOWA.
(1212)

## WANTED.

WANTED-A reliable and thoroughly posted man with inside and outside work wants a position indoors, commencing with the new year. Enquire of EDITOR OF THIS PAPER.
WANTED-A young Scotch farmer, married. Man about the house and garden, woman to cook. Address K. M. C., care Practical NurseRyMAN.


State of New York, \} Chautauqua County. $\}$ ss

Personally appeared before me Lewis Roesch, who, being duly sworn, says that he propagated the above mentioned Vines, Trees and Plants for sale. That they are in prime condition, guaranteed strictly true to name and of size and quality represented in his Catalogue.

Subscribed and sworn
to before me this 10th LEWIS ROESCH. day of January, $1894 . \quad$ Fredonia, N. Y.
F. R. Green, Notary Public.
W. T. HOOD \& C'O.

## Old Dominion Nurseries, <br> RICHMOND, VA.

300 Acres Under Cultivation.
We offer a general line of Nursery Stock.
SPECIALTIES: 100,000 Peach Trees. 50,000 Concord Grapes. Mariana Plum Stocks. Apple Seedlings.

Pear Stocks $\left\{\begin{array}{l}\text { 1st Grade, } \\ \text { Medium Grade, }\end{array} \quad 7\right.$ per 1,000
Mulberries-Downing, New American, Hicks English Walnuts.
Natural Tennessee Peach Seed.
(812)

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# THE PRACTIGAL NURSERYMAN. 

## Publication Office:

## HUNTSVILLE,

ALABAMA.

## W. F. HEIKES, Editor and Manager.

Issued Monthly. Sent only to those in the trade. Advertisements 10 c . a line agate; $\$ 20.00$ a page ; one-half page $\$ 10.00$; one-fourth page $\$ 5.00$. Advertisements must be handed in one week before the day of publication. Advertisements for less than $\$ 5.00$ will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent.

## TO ADVERTISERS.

The circulati in of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted. We guarantee a regular monthly circulation of 4,000 .

## The Am. Association of Nursenymen

President, Col. U. B. Pearsall, Ft. Scott, Kan. ; First Vice President, W. F. Heikes, Huntsville, Ala.; Secretary, Geo. C. Seager, Rochester, N. Y.; Treasurer, N. A. Whitney, Franklin Grove, Ill. Executive Committpe: Irving Rouse, Rochester, N. Y., W. J. Peters, Troy, O., D. S. Lake, Shenandoah, Iowa.
Place for next meeting, Niagara Falls, first Wednesday in June, 1894.

## Society of Ameriean Florists.

J. T. Anthony, Chicago, President; Robert Kift, Philadelphia, Vice-President; Wm. J. Stewart, 67 Bromfield St., Boston, Mass., Secretary; M. A. Hunt, Terre Haute, Ind., Treasurer. Place of tenth annual meeting: Atlantic N. J.. August, 1894.

## Am. Seed Trade Association.

W. Atlee, Burpee, President; D. I. Bushnell, First Vice-President; S. F. Leonard. Second Vice Presldent; A. L.'Don, New York, Secretary and Treasurer. Place of twelftth annual meeting: Toronto, June, 1894. Applications for membership should be addressed to Wm. Meggatt, Chairman membership committee, Wethersfield, Conn.

## American Pomological Society.

Hon. P. J. Rerckmans, Augusta, Ga., President; Chas. L. Watrous, Des Moines, Iowa, First Vice-President; Geo C. Brackett, Lawrence, Kansas. Secretary; Benj. J. Smith, Cambridge, Mass., Treasurer. Place of next meeting : San Francisco, Cal.

We purpose to mail this paper to every nurseryman, florist and seedsman in the United States, and to leading firms in the same vocations in foreign countries. We do not solicit subscriptions. If you value The Practical Nurseryman. please accept it with our compliments

## California Mid-rainter International Exposition.

San Francisco, Jan. 13, 1894.
W. F. Heikes, Huntsville, Ala.

Dear Sir-I beg to call your attention to the fact that there will be held at the California Mid-winter International Exposition, which opens the 27 th of this month, a great citrus and decidious fruit show in the Horticulture Building, that will, perhaps, be the greatest classified citrus exhibit ever held in the country, and awards in this as in other classified exhibits will be strictly upon merit.

There will be a semi-monthly flower show throughout the six months, and it is expected that these exhibitions will be superior to anything ever attempted in the West. One of the unique features will be the wild flower exhibit, which in itself will be worth a trip from the East.

There will be also held in connection with the Horticulture Department a series of fruit conventrons which will convene the latter part of April, the exact date not yet having been given.

Oregon, Washington, Nevada and Arizona, have been invited to participate in these congresses. It is our desire now to cordially invite horticulturists throughout the United States and Europe, who are interested in California's horticulture congress, to be with us and participate in these great meetings.

Our exhibition has been organized so hastily, that there has been little time for maturing plans, but as you know California has a reputation for daring and doing things that simply would appal some of the older States.

I am sure that our distant friends who can make it convenient to visit our shores the coming six months, will be more than amazed at the exhibition which they will see

It is undoubtedly true that the California Mid-winter Fair will be second in size to the great exhibition at Chicago.

Hoping to hear from you soon, I remain,
Yours very truly,
Emory E. Smith,
Chief Horticulture \& Agr.

## Straightening Crooked Trees.

Mr. Ernest Walker, of New Albany, Ind., furnishes the following very valuable hints for straightening crooked trees:
"Young trees that are bent or crooked may easily be straightened without cord or stakes, and a good many of them in a short pace of time, if it is done in the right season. The right time is in the spring, when the buds are swelling and until the trees are in full leaf. At this time the trunks are in a degree plastic and incline to remain the way they are bent. All kinds of trees with trunks from a half inch to two and a half inches in diameter may be made to grow straight in this way.
"Trees in the nursery row often become leaning, or bent from the direction of prevalent winds, which unless remedied detracts from their market value. Such trees may be straightened at a slight expense, and with great profit by simply bending them forcibly in the opposite direction. The writer had a block of several thousand yearling peach trees several years ago, the trunks of which were all curved trom the southwest winds. A man went over the lot in about a half a day, and straightered the trunks. It was an experiment, but proved a very successful and valuable one.
"It is not sufficient simply to pull th top over and bend the trunk by one big curve, except in the case of larger trees which cannot be otherwise treated. Where the size of the trunk will admit it the bending should be a succession of forcible short curves along the trunk. If there is any damage done the cells on the short side of the trunk it will be immediately remedied unless the trunk be abruptly broken, which must be guarded against.' -Meehan's Monthly.

Mr. W. P. Stark and Mr. Gatewood of the Stark Bros.' Nurseries and Orchard Co., called on their way home from the Gulf Coast. They are forceful representatives of energy and hopefulness in business affairs.

Notice the advertisements closely in this number. It will pay you. This Journal is the best advertising medium for nurserymen now printed. It goes to every nurseryman in the United States and to the leading firms in Foreign countries.

The California Mid-winter Fair was formally opened January 27 th, with 50,000 people in attendance.

## THE HUNTSVILLE WHOLESALE NURSERIES' COLUMN.

It has been our practice for the past fourteen years to pack and ship our surplus stock to St. Louis in Spring, where it is placed in cold storage and offered in Assorted Box Lots. We have now begun packing and shipping this surplus to St . Louis, and a list will be found on pages 25 and 26 showing what has been forwarded there to this date. Orders for trees quoted on pages $21,22,23$ and 24 should be sent in promptly, so that they can be packed into orders in the assortment desired, befure they are packed into "Box Lots."

We will not pack into Box Lots the following named trees, and orders may be sent in for them at any time during February: One year Pears of the different sizes; one year Japanese Plums, 9-16 to $5 / 8$ and under; one year Domestic Plums and Prunes, 3 to 4 feet and under; one year Nectarines, Almonds and Russian Apricots; and one year Mulberries.

We will sell small trees for lining out in nursery rows, and take notes bearing eight per cent. interest, payabie May 1st, 1895, on responsible prompt paying parties. This offer includes Kieffer and LeConte, 1 year, 1 to $2 \mathrm{ft} ., 2$ to 3 ft .; Dwarf Pears, 2 years, 1 to 2 ft . and 2 to 3 ft .; Plums, 1 and 2 years, 1 to 2 ft ., 2 to 3 ft . and 3 to 4 ft.; Cherries, 2 years, 2 to $3 \mathrm{ft} ., 3$ to 4 ft .; Peaches, 1 year, 1 to 2 ft ., 2 to 3 ft ., Apricots, 1 to 2 ft ., 2 to 3 ft ., 3 to 4 ft .; Orange Quinces, 1 year, 1 to 2 ft . Trees for this purpose and on these terms will not be shipped before February 15th. 'Trees sold on our ordinary terms will be shipped promptly when wanted.

The Downing and Hicks Everbearing Mulberries, ottered on page 10, are fine, well grown, one year trees. They are well ripened and sound to the tips. The Downing is scarce, and orders for it had better be sent in promptly.

The blizzard struck us with spent force on the $22 d$, since when we have had cool nights with thin ice.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application.

# The Huntsville Wholesale Nurseries. 

Jessie s. MOSS, Proprietor.<br>W. F. heikes, Manager.

Referenoes: W. R. Rison \& Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

Address all Correspondence to

## 奴 F. KJEIFEFS, MI\&NAGGER, HUNTSVILLE, ALABAMA.

## Fall of 1893 and Spring of 1894.

Tract of $\mathrm{I}, 000$ Acres. Nearly 800 Acres closely Planted in Nursery Stock. Nothing over Two Years Old.

The publication of this list abrogates previous quotations.
Except where prices are agreed upon, these quotations are subject to change without notice. See Terms and Conditions governing these quotations on another page.

## GRADE-COUNT QUOTATIONS.

Should the grade ordered be sold, state whether the next higher or lower grade may be substituted.


This is the handsomest lot of Standard Pears we have grown or that we have seen anywhere. They are all budded upon transplanted stocks and have well furnished roots, most of the larger sizes being nicely branched. If not wanted at one year old, keep them in mind for next year.


Not branched.

Fasten. 4 tn 5 feet Per M $\$ 75$ Per $\mathrm{C}_{\mathrm{C}}^{\mathrm{M}} \$ 7$
30000 10000

Fathom. 3 to 4 feet Per M $\$ 60$

## 20000

15000

These are very handsome little trees, mostly from rootgrafts. They can be supplied upon their own roots, when desired. Not transplanted.

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

 are very handsome, having the appearance of budded trees

Garnet.
Gentle.
3 to 4 feet 3 to 4 feet 2 to 3 feet

Duchess.
L. Bonne


Root-grafts.
 The two larger grades are more or less branched. old. The roots are two years old. They 5 Elbow. Elegy. These Kieffers are 3 to 4 feet 2 to 3 feet 1 to 2 feet from root-grafts

The Duchess d'Anjouleme still retains its reputation of being the most desirable and profitable among the varieties of pears grown as dwarfs.

| PLuMA I YOR | Lessen. <br> Pr M \$135 | Letter. <br> Pr M $\$ 125$ | Liking. <br> Pr M $\$ 115$ | Limber. <br> Pr M $\$ 100$ | Limpid <br> Per M $\$ 75$ | Linger. <br> Per M $\$ 50$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| On Marianna. Branched. | $\int_{\text {" }}^{\text {Pr }} \mathbf{C} \mathbf{M} \$ 135$ | $\begin{aligned} & \text { Pr M } \$ 125 \\ & \text { " } 13.50 \end{aligned}$ | $\begin{gathered} \text { Pr } \\ \text { M } \\ \mathbf{M} \\ \$ 12,50 \end{gathered}$ | $\text { Pr M } \$ 11.50$ | $\begin{array}{ccc} \text { Per } \\ 4 & \$ 75 \\ \text { C } \end{array}$ | $\operatorname{Per}_{4} \mathrm{M}_{\mathrm{C}} \$ 50$ |
| Abundance (Botan). | 170 | 280 | 480 | 430 | 250 | 1100 |
| Bailey. |  | 10 | 30 | 40 | 30 | 10 |
| Burbank. | 2800 | 1900 | 1600 | 490 | 2200 | 800 |
| Chabot. | 30 | 190 | 200 | 220 | 260 | 60 |
| Hattankin |  | 50 | 50 | 70 | 60 | 30 |
| Normand.. | 50 | 60 |  | 20 | 20 | 20 |
| Ogon... |  |  |  | 130 | 150 | 90 |
| P. Simoni |  | 3100 | 3140 | 2500 | 1230 | 260 |
| Satsuma ..... | 430 | 380 | 380 | 740 | 1340 | 1200 |
| Shiro Shomo. | 10 | 20 | 60 | 60 | 60 | 20 |
| Yellow Japan. | .. | 90 | 115 | 330 | .. | 80 |

Willard, on plum, 25 cents each. 2701 to 2 feet.



Willard, on peach, 25 cents each. 1202 to 3 feet. 2501 to 2 feet.

| DOMESTIC VARIETIES |  | Martin. | Mature. |  | Member. | Miller. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Little if any Branched. | $\text { Per M } 860$ | Per M $\$ 50$ |  | $\text { Per M } \$ 40$ | Per M 835 | $\text { Per M } \$ 30$ |
| Branched. | " C 7 | * C 6 | ' C 5 | " C 5 | " C 4 | " C 3.50 |
| Coe's Golden. | 200 | 760 | 1080 | 1700 | 2900 | 300 |
| German Prune |  | 1720 | 2900 | 4400 | 7270 | 630 |
| Italian Prune. |  | 1200 | 1200 | 4500 | 8000 | 540 |
| P. Englebert. |  | 500 | 760 | 660 | - 960 | 50 |
| Pond's Seedling.. | .. .. |  | .. | 4200 | 9650 | 600 |

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

| PMS | 5 Keenty. | Keeper. <br> 4 to 6 feet | Kernel. 4 to 5 feet | Kidnap. 4 to 5 feet | Kindle. 3 to 4 feet | Kitten. 2 to 3 feet | Kingly. 1 to 2 feet |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| On Marianna. |  |  | $\begin{aligned} & 1 / 2 \text { to } 9-16 \\ & \operatorname{Pr} \text { M } \$ 160 \end{aligned}$ | ${ }_{\text {Prer }}$ | Per M $\$ 60$ | Per M \$ \$0 | Per M \$ ${ }^{\text {c }}$ |
| Golden Beauty | 15 |  | 7 |  | 20 |  |  |
| Miner.......... | 4 | 15 | ${ }_{60}$ |  | 315 | 40 | 385 |
| Newman... | 16 | 40 | ${ }^{60}$ | 86 | 530 | 390 | 140 |
| P. Pissardi | 550 | 490 | 720 | 930 | 870 | 350 |  |
| Pottaw | ${ }^{24}$ | 270 | 340 | 1100 | 4100 | 2250 | O |
| Robinson | 10 | 80 | 13 | 140 | 1200 | 820 | 460 |
| Roulette, |  | 80 | 80 | 270 | 500 |  |  |
| Wollingstone |  | 10 | ${ }_{30}^{90}$ | 320 | 410 | 200 |  |
| Wild Goose | 780 | 1760 | 2140 | 900 | 2900 | 1500 | 170 |
| Whittaker. |  | 600 | 630 | 770 | 1350 | 620 |  |



## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.



| Russiam Apyicots. | 7 Under. 14 to 5 feet 7-16 to 9-16 | Ultry. 3 to 4 feet | Ulster. 2 to 3 feet |
| :---: | :---: | :---: | :---: |
| One Year. | $)^{\text {Per M }}$ \$60 | Per M \$50 | Per M \$35 |
| On Marianna. | " C 7.50 | " ${ }^{\text {Cr }}$ | ${ }^{6}$ C ${ }^{\text {C }}$ |
| Catherine | 2120 | 1570 | 340 |
| Gortschakoff | 460 | 390 | 220 |
| Skobeloff. | 430 | 360 | 210 |

As the quality of hardiness is the chief recommendation urged in favor of Russian Apricots, we grow them only on plum roots.


| MHTHERNE, $\} \begin{aligned} & \text { Wubble. } \\ & 5 \text { to } 6 \text { feet } \\ & \mathrm{Pr} \mathrm{M} \$ 125\end{aligned}$ | Wagon. 4 to 5 feet Pr M $\$ 100$ | Wander. 3 to 4 feet Per M $\$ 75$ |
| :---: | :---: | :---: |
| One Year. J " C 12.50 | " C 11 | " C 8.50 |
| $\begin{array}{ll}\text { Hicks ......... . . . . . } & 500 \\ \text { Downing .......... } & 600\end{array}$ |  | 80 |
| Downing............. 600 | 700 | 500 |
| - Tactics. | Tadpole. | Taffy |
| JMCES. $\quad 3$ to 4 feet | 2 to 3 feet | 1 to 2 feet |
| One Year Grafts $\left\{\begin{array}{l}\text { Per M }{ }_{6} 990 \\ 9.50\end{array}\right.$ | Per M $\$ 70$ | Per M $\$ 50$ |
| Orange............. .. 9.50 | $8_{8750}$ | C230 |

These Mulberries are fine one year olds, well matured and sound to the tips.

# ASSORTED LOTS. 

| ROSES. | TELEGRAPH |
| :---: | :---: | :---: | :---: | :---: | :---: |
| CIPHER. |  | | PRICE |
| :---: |
| PER BOX |

The Roses marked Extra are selected, having three or more branches, cut back to 24 to 30 inches. The No. 1 is next in size, having the same number of branches and cut back in the same way. All have especially fine roots. The No. 2 and smaller plants are not offered for sale.

## HEIKES~ッHUNTSVILLE~~TREES.

Always address all correspondence to

> W. F. HEIKES, Manager,
> HUNTSVILLE, ALABAMA.

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

## ASSORTED LOTS.

We are now packing our surplus stock into "Assorted Lots" and shipping to St. Louis, where it is placed in cold storage. We now offer in St. Louis the following box lots, to which we are adding daily. On the first of March we will print a full list of our surplus in box lots.

K1Effer Pears, Two Years.


Plums, Two Years-on Marianna.


## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.



## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

# Terms and Conditions Governing Quotations in the Price List of the Huntsville Uuholesale Nurseries. 

RATES.-As we send this list to the trade only, we make the difference in prices between the 10 , 100 and 1000 rates very slight-simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10 , when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.-Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

Shipping Directions.-We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. But in no case do we assume any responsibility as to safe aelivery and condition of Trees and Plants after a proper shipment by us.

Release.- When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than $\$ 5.00$ per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

Packages.-The cost of package must be added to the prices quoted in this list, as follows:

Boxes 30 inches square, from $71 / 2$ to 9 feet long, as the trees may require, each $\$ 2.50$; boxes 24 inches, $\$ 2.00$; boxes 18 inches, $\$ 1.50$; bales from 2 25c. to 75 c . each.

Packing.-Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

Assortments.-We do not require customers to take an assortment they do not wish, butwill sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

Caution.-We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

Terms.-Cash. When desired, we will allow 30 to 60 days from date of shipment, to responsible.
prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, Bank, if possible, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is requltred in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent. per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

Forms of Payment.-All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add $1 / 4$ of one cent. to the amount of the bill for the cost of collection.
Grades.-We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

Guarantee of Genuineness.- While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc.. that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.
ACCEPTANCE.-Notice should be sent us by telegraph, at our expense, if there is any cause of complaint,or should the treas be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us, and without our orders for their disposition.

## FOR SALE.

APPLE SEEDLINGS. PEAR STOCKS (Scarce). MAHALEB STOCKS (Scarce). MYROBOLAN STOCKS. MARIANNA STOCKS (Cheap). PEAR SEED that will GROW.

## H. C. Graves \& Sons COUNCIL BLUFFS, IA. <br> (812)

## Japan Pear Seedlings, APPLE SEEDLINGS,

## Osage Orange Seedlings

 APPLE AND CHERRT TREES,Write for prices before placing your orders.

## PETERS \& SKINNER

NORTH TOPEKA, KANSAS.
(812)

Received Diploma and Medal, World's Fair, Chicago, 1893.
HEADQUARTERS -FOR-
Photograph, Oleograph, Lithograph, and Fand-made

## Nurserymen's Plates.

Catalogues, Blanks, Circulars, Stationery Send for Price List.

STECHER LITHOGRAPHIC CO,<br>ROCHESTER, N. Y.<br>(123)

SHIPPING THGS I manufacture and print more Tags and Enveland ENVELOPES. opes than any es tablishment in
this country. Most complete presses in the world. Can furnish Tags printed for less than your printer can buy the plain tags. Nurserymen and Manufacturers please send for Samples and Prices.

JOENT A. CONRAD. kansas City, mo.

## SHADE TREES.

## We Have a Large Stock of All Sizes.

WHITE ASH,
SOFT MAPLE,
BOX ELDER, WHITE ELM, CATALPA SPECIOSA, SYCAMORE, CAROLINA POPLAR, BLACK LOCUST,

Can furnish the above 6 to 8 and 8 to 10 feet in car loads, also Catalpa 2 to 3 and 3 to 4 inches. Many other sorts in lesser quantities. Wisconsin Willow cheap. Black Locust, Honey Locust and Catalpa Seedlings, and
OSAGE ORANGE HEDGE PLANTS
in large quantities.
ADDRESS :

## YOUNGERS \& CO.,

(13) GENEVA, NEBRASKA.


Peaches, 60 varieties, new and old; pears, all kinds, immense stock; Plums, Japan and native ; Satsuma Oranges, hardy and early ; tested varieties Japan Persimmons: Grapes; Pecans; Walnuts; Chestnuts; Olives; Apricots; Figs: Mulberries; Pomegranates; Camphor trees; Texas Umbrella; Grevillea Robusta: Magnolia Grandiflora; Citrus Trifoliata; Roses, etc. Ten years'
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